



Process Consulting

**Online Master Class for consultants and professionals
working in the area of organizational change and development**

21 – 22 May 2020, morning and afternoon sessions: 9:30 – 12:30 & 14:30 – 17:30

ONLINE call: 30 April 2020, 16.00 – 17.30, get yourself inspired and meet practitioners!

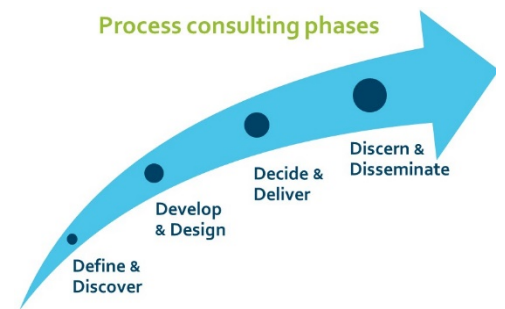
About

Process consulting is a systemic approach to organizational change and development.

It is a “full scope” model based on helping relationship and interaction between consultant (internal or external) and a client (sponsor, manager, director, stakeholder, etc.), where consultant works ‘with’ the client and not ‘for’ the client.

Structured in 4 main phases (1. Define & Discover, 2. Develop & Design, 3. Decide & Deliver, 4. Discern and Disseminate), process consulting is specific by feed-forward concept and taking into account pre and post phase of work, needed to create organisational strength and motivation for change and development.

Process consulting is by nature a participatory process and is based on well-known models discovered by Edgar Schein, Peter Block, Barry Oshry and the practice of Art of Participatory Leadership by Jan Hein Nielsen.



**What if, with the right approach and only 10% more of work,
you can create 100% better results and ensure long-term implementation?**

If you want to sustain and nurture the core vision and mission of the organization in a changing and complex environment, support change and development by offering professionalized process consulting and empower your stakeholders, this training is the right learning opportunity for YOU!

We invite consultants (internal and external), process owners, business developers, managers and professionals working in the area of organizational change and development, who are interested to gain new practical knowledge and skills needed to enhance your reputation and accountability in your work.



Approach

The training will be delivered as a 2-day Master Class and learning journey with additional post-training support. All 4 phases of Process Consulting will be explained, showcased and supported by a catalogue of questions and practical templates ready to apply and use in your work.

- The approach of the training will be highly practical and be explored through different modalities of tools and methods
- The training will include the organisational work context of participants – you will have the opportunity to work on real cases/concrete projects
- The training takes into account different learning styles (experiential and practical learning, theory, individual and group coaching, case studies...)



Learn

The learning objectives of this Master Class are:

- to understand the need for using Process Consulting in an organizational context
- to learn methods and tools in the process consulting
- to explore how to use this approach from different perspectives (internal or external consultants, managers, business developers) and in diverse contexts (corporate, public, private sector, large and small organizations)
- to be able to apply and practice Process Consulting in your context



Grow

Grow in your skillset to be able to engage your knowledge and expertise in the Process Consulting for the benefit of your client or your organisation. This training will enable gaining skills to be able to:

- contract roles and responsibilities with the client/stakeholder
- analyse organizational context, stakeholders' needs and facilitate SWOT analyses
- define the core issues as the focus points of the process consulting
- design a process solution tailor-made to fit the core issues
- process key outcomes into a constructive roadmap for the organization



Increase

Increase your effectiveness and performance of your organization or organization you work with by aligning your role and responsibilities with the need, org. structure, accountability, governance and strategic objectives.



Enhance

Enhance your reputation and influence by understanding methods, tools and techniques to effectively provide Process Consulting for your client or colleagues in your organisation – and improve their understanding, ownership, confidence and motivation to apply change and development processes.



Network

Network with your fellow colleagues, consultants from other organisations and trainers of this Master Class to discuss practical issues relating to Process Consulting and develop insights, outcomes and solutions that will help you in your practice.

Master your Process Consulting – Join the Master Class !!

Organizational details

This Master Class is provided by [Hein&Nielsen Sprl.](#) based in Brussels, Belgium, consultancy company that is a resource and business partner in service of your need in HR, Leadership Development & Organisational Change. We operate on the private and public markets understanding the importance of the organization continuously being in progress and constant development as the world of users, customers, competitors and society around us changes and transforms.

Process Consulting will be organized **fully online** and will enable all elements of connecting as a group, exploring together, following lectures, role plays, examples, working on a real cases – we will use online interactive tools that enable participation and interaction of all participants!

Price and registration

20% discount to all prices due to different organizational costs, and we have decided in these times to offer only the “early bird” prices.

- ~~390~~€ - 310 € Individuals or small companies
- ~~440~~€ - 350 € Corporate price

If you are interested, please sign up to book your place, we will get in contact with you for all the details!

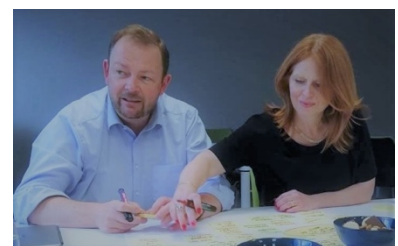
<https://www.heinnielsen.com/registration>

General conditions:

- For **2 or more participants** from the same organization, **10% discount to all prices**
- Size of the group: minimum 8, max 20 participants – collective responsibility calls to share this invitation to those that could be interested and book your place on time!
- Price includes participation fee, workbook and all learning materials in a digital form, post training support: one individual coaching session, online follow-up session and “onsite” practitioners’ day in Belgrade or Brussels as soon as the situation allows it!
- All prices are exclusive to VAT (additional option available for private persons)
- Cancellation policy: your place is booked by the registration and payment, please be aware that we have limited places and cancellation fee is 50% if cancelled one week or less before the training date

Contact information

Lina Đokić +381 63 391 575 lina.djokic@gmail.com
Jan Hein Nielsen +32 471 53 00 60 jan@heinnielsen.com
Jasmina Lukačević +385 91 48 43 060 jasmina.lukacevic@hrpro.hr



Consultants and trainers

Jan Hein Nielsen and **Jasmina Lukačević** have been collaborating since 2003 as consultants in the area of organizational and people development, with specific focus on supporting organizations, teams and individuals in designing and implementing participatory processes and building capacity for change and development. They both have practical experience of being internal and external consultants which they would like to share and offer experience-based learning. They are passionate about engaging in projects that are meaningful to participants and themselves, with potential to create positive impact, inspire and empower others. Process Consulting Master Class is one of them and represents unique learning opportunity in related area.

[Inspire yourself and others - Join the Process Consulting !!](#)

Process Consulting

Jan Hein Nielsen has been working in the field of systemic organizational change and development since 1995 in positions of both middle and senior management and as consultant and coach. Since the beginning, he was inspired by the potential in leaders engaging and empowering staff and stakeholders in co-creating collaborative and innovative solutions. He has made it a core competence to implement participatory governance and leadership in organizational development and as a capacity for people of all levels in the organizations and communities to integrate and practice. Jan is one of the co-founders of "The Art of Hosting / Participatory Leadership" and "The Flow Game" and is author of the book, "Idea Development - from head to hands". www.heinnielsen.com

Jasmina Lukačević works as human resources and organizational development professional, with specific experience in IT sector, both in management role and as external consultant. Jasmina is interested in developing competences and supporting organizational projects driven by collective purpose and real-time engagement across all organizational levels. Her work is based on designing and hosting participatory processes and conversations that matter "here and now" with wise and sustainable outcomes. She is The Art of Hosting practitioner since 2003 and Flow Game host since 2010. By primary education, Jasmina is M.Sc. in Mathematics and currently attending university specialization in human resources. www.cplonline.eu



This invitation is for you, to explore, learn and practice!!

Join us and bring your own business challenge as your learning and practice playground – you will leave this learning journey with new ideas, an expanded network and fresh energy for action!

REGISTER NOW